# 22nd Annual Pennsylvania Workers' Compensation Conference



June 1-2, 2023
Hershey Lodge & Convention Center
Hershey, Pennsylvania



Josh Shapiro | Governor

## **Conference Information**

#### Fee

Conference registration is \$250 per person and includes admission to conference workshops, exhibits, lunches, morning/afternoon breaks (on June 1-2), and dinner on June 1. <u>Visit our website</u> to register online.

#### **Lodging/Reservations**

Reservations for overnight accommodations at the Hershey Lodge must be made by contacting the lodge on or before **May 1, 2023**, at **855-729-3108** or visit <u>Hershey Lodge Reservations</u>.

When making your reservations, advise the lodge that you are attending the "Bureau of Workers' Compensation Conference June 1-2, 2023" to get the conference room rate of \$179, plus 11 percent tax per room, per night. If you are attending and exhibiting, make the lodge aware of that as well.



Hershey Lodge & Convention Center West Chocolate Avenue & University Drive Hershey, PA 17033 717-533-3311

### **Questions/Special Accommodations**

If you require an accommodation due to a disability, have a special dietary need request or have any questions, call the bureau's helpline:

Toll free inside PA: 800-482-2383 Local and outside PA: 717-772-4447

People with hearing loss only: PA Relay 7-1-1

Email: ra-li-bwc-helpline@pa.gov

#### **Credit Information**

The Pennsylvania Bar Institute (PBI) is providing continuing legal education credits. Other continuing education credits are also available from the PA Association of Rehabilitation Professionals (PARP) and Premier Education Services, Inc. (PESI). Nursing credits will be offered by the Pennsylvania Association of Occupational Health Nurses (PAAOHN), partnering with the CEU Institute. Please contact these credit organizations directly for credit information and cost. These costs are **in addition to the conference registration fee**.

To register for credits, please visit the credit websites:

PBI PARP PESI PAAOHN

# **Exhibitor Registration**

#### **Exhibits**

Exhibit registration is \$750 per booth.

#### Fee Includes

- Conference registration for two people
- Meals and breaks as indicated on the conference agenda
- One 8'x10' exhibit space
- One 110v electrical outlet
- One 6' table, draped
- Draped side rails and backdrop
- One name sign (7" x 44"), includes booth # and company name
- Two chairs
- One trash can
- Wall-to-wall carpeting
- Limited security during lunch breaks on June 1-2 (room will be locked during lunch breaks)
- 24-hour roaming security

All exhibitors are required to register online and pay the fee of \$750 with a credit card by May 19, 2023.

Booths are assigned on a first-come, first-served basis, so please register as early as possible via the online website. No booth will be reserved without submission of the registration, the fee, the exhibitor's Certificate of Liability Insurance, and a Requirements Acknowledgement Form signed by the two exhibit booth representatives. Upon receipt of documentation submitted to <a href="mailto:rawerner@pa.gov">rawerner@pa.gov</a>, a confirmation e-mail will be forwarded. A separate notice with floor plan and booth assignment will follow.

#### **Register Online**

#### **Exhibit Schedule**

Wednesday, May 31, 5 p.m.-9 p.m.

On-site registration in the Great American Lobby outside Exhibit Hall (Red, White & Blue rooms) and setup in the Exhibit Hall.

Thursday, June 1, 1 p.m.

Door prize announcements (Names of prize winners will be displayed in the Great American Lobby.)

Friday, June 2, 2 p.m.–5 p.m.

Tear down (Exhibitors who tear down before 2 p.m. will be placed at the bottom of the list for exhibiting at the next Workers' Compensation Conference.)





# **Agenda**

#### Day 1: Thursday, June 1, 2023

7:00 a.m. Registration (Chocolate Lobby & Continental Breakfast (Exhibit Hall)

8:30 a.m. Welcome & Opening Remarks: Nancy Walker, Acting Secretary, PA Department of Labor & Industry (Chocolate Ballroom)

9:15 a.m. to 10:30 a.m. Breakout Sessions (Confection Hall Level)

#### **Empire**

#### Legal Updates (Repeated Friday at 1:00 p.m.)

Intermediate

Moderated by: Barbara L. Hollenbach, Esq., Norris, McLaughlin & Marcus, Allentown

Peter J. Weber, Esq., Weber Gallagher, Philadelphia

Barbara E. Holmes, Esq., Blaufield, Schiller & Holmes, Pittsburgh

Steven Minnich, Esq., WCJ, WCOA, Pittsburgh

An annual favorite, join this discussion of the leading cases and current, potentially problematic issues facing workers' compensation practioners.

#### Crvstal A

#### WCAIS - Reinventing Itself in our Digital Environment

Basic

Moderated by: Karla Henneman, BWC, Harrisburg

Harte Pricer, BWC, Harrisburg Melissa Rupert, WCOA, Altoona

Alfonso Frioni, Jr., Esq., WCAB Chairman, Pittsburgh

Join this interactive session with WCAIS experts to learn about enhancements: the WCAIS Dashboard, tips, and tricks for navigating the digitally transformed WCAIS screens, and Trading Partner agreements.

#### Wild Rose

#### Pennsylvania Compensation Rating Bureau

Intermediate

Moderated by: Elizabeth A. Crum, Esq., HP Law LLC, Philadelphia

William V. Taylor, MBA, WCP, CIC, Pennsylvania Compensation Rating Bureau (PCRB), Philadelphia

Brent Otto, FCAS, MAAA, PCRB, Philadelphia Thomas Cleary, MBA, PCRB, Philadelphia Peter Yoon, ACAS, MAAA, PCRB, Philadelphia

This session provides an overview of the PCRB and the State of the Workers Compensation Insurance Line, a comprehensive view of the PA workers' compensation system, highlighting key metrics, including medical and indemnity loss trends and market characteristics. This overview will also touch on the classification system and any recent changes. Lastly, the new Workers Compensation Insurance Experience Rating Plan will be introduced, including how it affects workers' compensation costs for employers or business owners.

#### Magnolia Basic Law - Part 1

Basic

Moderated by: Todd Seelig, Esq., WCJ, WCOA, Philadelphia

Workers' Compensation Judge Seelig provides a basic overview of workers' compensation in Pennsylvania, including a discussion on its history, basic entitlements, wage loss, course of employment, and disability/partial disability.

10:30 a.m. to 11:00 a.m. Breaks & Exhibits (Exhibit Hall)

11:00 a.m. to 12:15 p.m. Breakout Sessions (Confection Hall Level)

#### Empire

Interactive State of the Union

Basic

Moderated by: Marianne Saylor, Esq., BWC Director, Harrisburg

Joseph DeRita, WCOA Director, Harrisburg

Alfonso Frioni, Jr., Esq., WCAB Chairman, Pittsburgh

Workers' Compensation is administered by the Department of Labor and Industry through three distinct program areas working in conjunction: the Bureau of Workers' Compensation (BWC), the Office of Adjudication (WCOA), and the Appeal Board (WCAB). In this interactive session, hear from the BWC Director, the WCOA Director, and the WCAB Chairman as they describe what they do, how their practices and procedures have evolved post-pandemic, and common misconceptions about how workers' compensation matters move through the system.

#### Crystal A

#### Getting to YES - Mediation & Settlement in Workers' Compensation

Intermediate / Advanced

Moderated by: Lawrence Chaban, Esq., Alpern Schubert PC, Pittsburgh

Nathan E. Pogirski, Esq., WCJ, WCOA, Reading Jeffrey M. Seyfried, Esq., Weber Gallagher, Harrisburg

Kelli Chapman, CPCU, Eastern Alliance Insurance Group, Lancaster

Learn from experienced practitioners and a judge how cases are mediated and resolved under the PA WC Act. Understand the risks, benefits, and pitfalls of the compromise and release process.

#### Wild Rose

#### Joint Replacement Surgery: Out with the Old, In with the New

Intermediate

Moderated by: Joseph C. Huttemann, Esq., Martin Law, Philadelphia

Scott King, D.O., OSS Health, York

Justin Mitchell, PT, DPT, MS, OSS Health, York

Discuss the benefits and outcome spectrum of some of the most common joint replacements, including overall patient function and satisfaction.

#### Magnolia Basic Law - Part 2

Basic

Moderated by:

Gerald Yanity, Esq., WCJ, WCOA, Greensburg

Thomas Strohmetz, Esq., The Chartwell Law Offices, Camp Hill

Jeffrey S. Gross, Esq., Gross & Kenny, Philadelphia

Arijana Kelly, CPCU, ARe, Clear Spring Property & Casualty, Boca Raton, FL

This detailed discussion will follow the flow of the claim process from the moment of injury until the final adjudication. Speakers will address frequently asked questions about the workers' compensation law and will give basic information about what the law is and what it does.

12:15 p.m. to 1:45 p.m. Lunch (Chocolate Ballroom)

1:45 p.m. to 3:00 p.m. Breakout Sessions (Confection Hall Level)

#### Empire WCAB Hearing

Intermediate

Moderated by:

Lawrence Chaban, Esq., Alpern Schubert PC, Pittsburgh Alfonso Frioni, Jr., Esq., WCAB Chairman, Pittsburgh Sandra D. Crawford, Esq., WCAB Commissioner, Philadelphia Thomas P. Cummings, Esq., WCAB Commissioner, Scranton William I. Gabig, Esq., WCAB Commissioner, Harrisburg Robert A. Krebs, Esq., WCAB Commissioner, Pittsburgh David H. Wilderman, Esq., WCAB Commissioner, Harrisburg

Come and watch actual arguments before the Workers' Compensation Appeal Board (WCAB). Have the opportunity to question commissioners after observing several arguments.

#### Crystal A

#### Return to Work - Functional Recovery

Intermediate / Advanced

Moderated by:

Donna K. Sponaugle, B.S./E.D., RN, COHN-S, CPCH, The Hershey Company, Y&S Foods, Lancaster

Nicholas Pandelidis, MD, FAAOS, CIAIME, CIME, OSS Orthopedics, York

Learn about the Risk Capacity and Tolerance framework and how it supports making more accurate and consistent work ability and return to work decisions.

#### Wild Rose

#### Payment of Medical Bills - The Fee Review Process, Challenges, and Litigation

Intermediate

Moderated by: Derrick Coker, Esq., WCOA, Harrisburg

Steve Ryan, Esq., Martin Law LLC, Harrisburg
Joseph Romano, Esq., Burns White, Pittsburgh
Donna Swartz, CPC, WCP, Eastern Alliance, Lancaster

This session acquaints attendees with the basics of the Pennsylvania system of medical cost containment. Participants will also be challenged with a discussion of the relation between utilization review and fee review. The presenters will also provide an update on the most recent developments in this area of the system, particularly those affecting dispute resolution.

#### Magnolia

#### As the Claim Turns - Part 1

Basic

Moderated by: Cathleen A. Sabatino, Esq., WCJ, WCOA, Allentown

Frank J. Comparato III, SCLA, CRIS, Eastern Alliance Insurance Group, Lancaster

Neil T. Dombrowski, Esq., The Dombrowski Group, Paoli Erica Marchetti-Burry, Esq., The Dombrowski Group, Paoli Jaclyn Day, Esq., Office of Chief Counsel, BWC, Harrisburg Joseph C. Huttemann, Esq., Martin Law, Philadelphia

This year's session will focus on a WC claim involving EDI transaction implications.

3:00 p.m. to 3:30 p.m. Breaks & Exhibits (Exhibit Hall)

3:30 p.m. to 4:45 p.m. Breakout Sessions (Confection Hall Level)

Empire Commonwealth Court

Advanced

Moderated by:

Lawrence Chaban, Esq., Alpern Schubert PC, Pittsburgh

Hon. Renée Cohn Jubelirer, President Judge, Commonwealth Court, Harrisburg

Hon. Patricia McCullough, Judge, Commonwealth Court, Harrisburg Hon. Michael Wojcik, Judge, Commonwealth Court, Harrisburg

Come and watch a recorded argument held at the Commonwealth Court on an important workers' compensation issue. Afterward, three Commonwealth Court Judges will answer your questions about the process the court goes through in hearing and deciding cases.

#### Crystal A

#### Return to Work - Vocational Recovery

Intermediate

Moderated by:

Donna K. Sponaugle, B.S./E.D., RN, COHN-S, CPCH, The Hershey Company, Y&S Foods, Lancaster

David Hoy, PT, MSPT, Phoenix Physical Therapy, Shamokin Drew Rice, MA, Windham Group, Manchester, NH

Tyler Rowley, IBEW Local 29, Duquesne Light Company, Pittsburgh

Learn strategies for effectively working together to match physical capabilities, skills, and aptitudes to achieve a successful return to work.

#### Wild Rose

#### Employment Law Interaction with Workers' Compensation: A Case Study

Advanced

Moderated by:

Robert J. Baker, Esq., The Chartwell Law Offices, Harrisburg Michael McGurrin, Esq., Galfand Berger, Philadelphia

This session will address proper and effective administration of a workers' compensation claim in the context of issues raised by the ADA, FMLA, COBRA, the Unemployment Compensation Law, and privacy issues.

#### Magnolia

#### As the Claim Turns - Part 2

Basic

Moderated by:

Cathleen A. Sabatino, Esq., WCJ, WCOA, Allentown

Frank J. Comparato III, SCLA, CRIS, Eastern Alliance Insurance Group, Lancaster

Neil T. Dombrowski, Esq., The Dombrowski Group, Paoli Erica Marchetti-Burry, Esq., The Dombrowski Group, Paoli Jaclyn Day, Esq., Office of Chief Counsel, BWC, Harrisburg Joseph C. Huttemann, Esq., Martin Law, Philadelphia

This year's session will focus on a WC claim involving EDI transaction implications.

5:00 p.m. to 7:00 p.m. Dinner (Chocolate Ballroom)

#### Day 2: Friday, June 2, 2023

#### 7:30 a.m. Continental Breakfast (Exhibit Hall)

#### 8:00 a.m. to 8:30 a.m. Kids' Chance of Pennsylvania Presentation (Wild Rose Room)

The mission of Kids' Chance of Pennsylvania, Inc. (Kids' Chance) is to provide scholarship grants for college and vocational education to children of Pennsylvania workers who have been killed or seriously injured in a work-related accident resulting in financial need. For the 2022-2023 school year, Kids' Chance has granted \$117,000 to 34 deserving students. Additionally, since 1997 we have awarded over 1,000 scholarships totaling over \$2.7 million. Join Rob Alcock, Kids' Chance President, to learn more about the organization and how you can help us spread our mission to reach more students in need of our scholarship.

8:30 a.m. to 9:45 a.m. Breakout Sessions (Confection Hall Level)

#### **Empire**

#### Employee Mental Health & Wellbeing Post-Injury

Basic

Moderated by: Ann Marie Loiseau, DNP, MS, RN, CSN, CCM, DeSales University, Center Valley

Brittany Blythe, MA, Mental Health Therapist, Eddystone

Rob Alcock, AIC, WCLA, Claim Supervisor, Eastern Alliance, Lancaster

Holly Thompson, BSN, RN, COHN-S, President of Everest Care Mgmt. & Aurora Case Mgmt., Lancaster

Recognize signs and symptoms of mental health needs. Discuss the importance of a focus on person-centered care and improving access to mental health resources following an injury.

Crystal A Legislative Process

Intermediate

Moderated by: Adrienne Breslin, Esq., Lackawanna Insurance Group, Wilkes-Barre

Jonathan Greer, MPA, Insurance Federation of Pennsylvania, Harrisburg

Alexandra D'Angola Fetzko, PA Association for Justice, Harrisburg

Experienced and respected "Hands on the Hill" will provide a brief overview of the legislative process and discuss pending or recently enacted workers' compensation legislation.

Wild Rose Employers Unplugged

Basic

Moderated by: Gregory J. Fischer, Esq., Carpenter, McCadden & Lane LLP, Wexford

Liliana Carlo, The Hershey Company, Hershey

Brittany Boyd-Chisholm, CNA, Complete Home Care, Harrisburg

Christine Weigle, Lycoming County Water & Sewer Authority, Montoursville

These experienced large, medium, and small employers will address evolving challenges and topics such as workforce education, pre-injury training, post-injury medical care, and the claims management process. The panel will discuss coordination between the adjuster, employer, medical providers and counsel to support a successful modified duty and return to work program.

Magnolia Judges Unplugged

Intermediate

Moderated by: Joseph DeRita, WCOA Director, Harrisburg

Rochelle Quiggle, Esq., WCJ, WCOA, Pottsville Eric Abes, Esq., WCJ, WCOA, Pittsburgh

Ashley Drinkwine, Esq., WCJ, WCOA, Philadelphia Anthony Salvino, Esq., WCJ, WCOA, Allentown

Listen and learn as the four Workers' Compensation Office of Adjudication Judges instruct attendees about best practices, WCJ procedures, and pitfalls.

9:45 a.m. to 10:15 a.m. Breaks & Exhibits (Exhibit Hall)

10:15 a.m. to 11:30 a.m. Breakout Sessions (Confection Hall Level)

Empire Avoiding Litigation

Intermediate

Moderated by: Linda G. Millas, WC Claims Manager, J.P. Mascaro & Sons, Audubon

Gregory J. Fischer, Esq., Carpenter, McCadden & Lane LLP, Wexford

Michael V. Quatrini, Esq., Quatrini Law Group, Pittsburgh

Laurie Heagy, MPH, RN, COHN-S, East Penn Manufacturing/Deka Batteries, Lyon Station

In this session, the panel will present collaborative strategies and insights to facilitate the WC claim process and avoid adversarial outcomes

#### Crystal A

#### Self-Insurance: The How's & Whys

Intermediate

Moderated by: Jane Lamb, J.D., Philadelphia Gas Works, Philadelphia

Marianne Saylor, Esq., BWC Director, Harrisburg

Rick Graham, Southeastern Pennsylvania Transportation Authority, Philadelphia

Educating self-insured employers on how to effectively collaborate with the Self-Insurance Division and providing information on the activities of the PSIA.

#### Wild Rose

#### **Genetic Testing for Pharmaceutical Effectiveness**

Intermediate

Moderated by:

Ann Marie Loiseau, DNP, MS, RN, CSN, CCM, DeSales University, Center Valley Rebecca Kronk, Ph.D., MSN, CRNP, FAAN, CNE, ANEF, Duquesne University, Pittsburgh

Timothy Seiler, Esq., Law Offices of Karpf, Karpf & Cerutti, Bensalem

We will discuss how genetic testing can improve clinical management and impact health outcomes while also highlighting the legal implications of submitting to this testing, including the Genetic Information Nondiscrimination Act (GINA).

#### Magnolia

#### **Workers' Compensation Game Show**

Intermediate

Moderated by: Edward R. Carpenter Jr., Esq., Carpenter, McCadden & Lane LLP, Media

Christopher A. DiMeo, Esq., Carpenter, McCadden & Lane LLP, Media Marla A. Joseph, Esq., Law Offices of Marla A. Joseph LLC, Jenkintown

John McTiernan, Esq., WCJ, WCOA, Philadelphia

Test your workers' compensation knowledge. This fun & informative session takes the attendees through the nuances of Workers' Compensation in PA.

11:30 a.m. to 1:00 p.m. Lunch (Chocolate Ballroom)

1:00 p.m. to 2:15 p.m. Breakout Sessions (Confection Hall Level)

#### Empire

#### Legal Updates (Repeated)

Intermediate

Moderated by:

Barbara L. Hollenbach, Esq., Norris, McLaughlin & Marcus, Allentown

Peter J. Weber, Esq., Weber Gallagher, Philadelphia

Barbara E. Holmes, Esq., Blaufield, Schiller & Holmes, Pittsburgh Steven Minnich, Esq., WCJ, WCOA, Pittsburgh

Steven Willing, Esq., WCJ, WCOA, Fittsburgi

An annual favorite, join this discussion of the leading cases and current, potentially problematic issues facing workers' compensation practitioners.

#### Crystal A

#### **Developing a Safety Culture in the Workplace**

Basic

Moderated by:

Eric K. Hoffman, BWC, Harrisburg Dara DeRoiste, BWC, Harrisburg

Scott Gerberich, Viocity Group, Manheim Vinson Leong, GSP, Viocity Group, Manheim

Positive safety culture is directly related to significantly reduced workplace accidents, efficient safety communications, and employee morale. Attendees will hear from an employer who has successfully developed a safety culture on how it has benefited their business and employees alike. The panel members will share their perspectives on safety committees and how a strong safety culture is a win-win situation for everyone. Attendees will hear about the impact a safety culture can have on their employees and business as well as learn the methods for establishing a safety culture and the safety culture elements that have been successful for panel members.

#### Wild Rose

#### Subrogation: Whose Money is it Anyway?

Advanced

Moderated by: Adrienne Breslin, Esq., Lackawanna Insurance Group, Wilkes-Barre

Lenard Cohen, Esq., Lundy Law, Philadelphia

Daniel Hessel, Esq., Golkow Hessel, Philadelphia

The how, when, and why of Section 319 of the WC Act. Subrogation of third-party claims, employer-provided disability plans, and medical benefits.

#### Magnolia

#### Statutory Employers: Master Not in your Own House

Advanced

Moderated by:

Thomas J. Kuzma, Esq., WCJ, WCOA, Reading

Melissa Leininger, Esq., Law Offices of Nathaniel M. Holmes LLC, Harrisburg

Jeffrey Zeitz, Esq., Sand & Saidel, Philadelphia

The ins and outs of Sec. 302 of the WC Act. Responsibilities of a statutory employer, who is a statutory employer, and how to prove or disprove statutory employer.

2:15 p.m. Conference Adjourns



# Tee Off for the Kids!

## Join us for the 18th Annual Kids' Chance of PA Golf Outing

Wednesday, May 31, 2023				
Hershey Country Club				
100 East Derry Road				
Hershey PA 17033				

Individual Golfer\*

11:00am—Golfer Registration Opens

12:00pm—Recognition Luncheon for Golfers, Partners, Scholars and Friends

in support of Kids' Chance of PA.

1:30pm—Tee-off, scramble format

Cocktails, Dinner, Awards Reception, Raffles following golf

Dea	adline 5/	15/2	023 (Ea	rly Bird P	Pricing Ends 3/15/2023)
	#	@	\$225	\$200	=
	#	_ @	\$350	\$300	=
	d	- 41		4.4.6.	

Registration Form

Hole Sponsorship	# @	\$350	\$300	=	
(NO splitting fee between vendors. ONE dinner included. On-course sponsorships on next page)					
Foursome & Hole Sponsorship Package— Four Golfers, Hole Sponsor, Lunc		\$1,100	\$900	=	Golfers  1. Captain
Lunch*	# @	\$40	\$35	=	2
Cocktails, Dinner & Awards*	# @	\$50	\$40	=	3
*Meals Included for Golfers			TOTAL	: \$	4

Kids' Chance of Pennsylvania is a registered, tax-exempt 501(c)(3) non-profit organization. All contributions are tax deductible and contributors will receive a letter of acknowledgment for tax purposes.

I will not be able to attend, but please accept my donation of \$\_\_

Thank you for your support! You may register and pay by credit card ONLINE, or Fill out this form and send your check, payable to Kids' Chance of Pennsylvania, Inc., 1231 Highland Avenue, Fort Washington, PA 19034.

Name:			
Address:			
City:	State:		ZIP Code:
Phone #:		Email:	



I am writing a letter to express my gratitude to the individuals who make the Kids' Chance Scholarships possible. Congratulations on 25 years as an organization! It's amazing that you have been able to help so many young adults throughout the years! It is my final year at Duquesne University and I am majoring in Mathematics. The scholarship is very important to me because it relieves a great portion of the financial stress that a university degree possesses. The scholarship allows me to focus on my studies rather than the monetary aspect. I plan on graduating with a major in Mathematics and a minor in Theology. I am very appreciative of this scholarship as it has a great impact on my life. It helps in so many ways that most individuals would not understand. I will continue to put this scholarship to good use and focus intently on my studies with as much effort as possible. Thank you for everything you do, you are truly life changing! ~ Katlyn V., Duquesne University Class of 2023

# **Golf Outing Sponsor Agreement**

# 18th Annual Kids' Chance of PA Golf Outing

Organization Name (as it will appear on event materials	):
Contact Name:	Title:
Address:	
City: State:	ZIP Code:
Phone #:	Email:
	our company's logo in high-resolution JPEG or EPS format lay 15, 2023 may not appear on signage or in the program
Please check your selection(s) and write the total	Opportunities below. *All Sponsors invited to Cocktails/Dinner and arly Bird Pricing Ends 3/15/2023)
Luncheon Sponsors — \$2,500 \$2,250  • Logo & Link to sponsor's website on the KCPA website • Prominent placement on all signage and media • ONE (1) foursome • Hole signage on one (1) tee box  Beverage Cart Sponsors — \$2,000 \$1,800 • Sponsors will have their signage posted on the beverage cart.  Program Sponsors — \$1,000 \$850 — TWO (2)  Available • Help offset printing/presentation expenses, receives special recognition in the event program  Closest to the Pin Sponsor — \$1,000 \$850 • Exclusive sign at tee, 2-3 representatives at tee to help run 50/50 Closest to Pin contest • Opportunity to distribute your own promotional items • Up to THREE (3) cocktails/dinner admissionsLongest  In-Person Hole Sponsorship — \$500 \$400 • Each sponsor will have their signage exclusively at	Dinner/Awards Reception Sponsors — \$3,000 \$2,750  • Logo & Link to sponsor's website on the KCPA website • Prominent placement on all signage and media • ONE (1) foursome • Hole signage on one (1) tee box  Promotional Item Sponsors — \$1,500 \$1,300 • Logo & Link to sponsor's website on the KCPA website • Placement on all signage • Logo included on promotional item  Audio/Visual Sponsor — \$750 \$625 • Special recognition before award presentation and in the event program  Longest Drive Sponsor — \$500 \$400 — ONE (1) Available • Exclusive sign at tee, includes TWO (2) dinner admission • Up to TWO (2) representatives can sit at the tee and distribute promotional items  Raffle Basket Sponsors — \$250 \$225 • Signage will appear at Raffle Table. Funds will be used to
one hole on the course  • Up to TWO (2) representatives can sit at a table at the tee and distribute promotional items  • Includes TWO (2) cocktails/dinner admissions	purchase items for raffle baskets/silent auction items.
Total Sponsorship	amount to help support your vital work: \$
X Authorizing Signature	

Kids' Chance of Pennsylvania, Inc., (Tax ID #23-2860500) thanks you and your organization for your willingness to sponsor services at the 2023 Golf Outing to benefit Pennsylvania students in need! Please complete this agreement and send it directly to:

Kids' Chance of PA, 1231 Highland Avenue, Fort Washington, PA 19034 or email the completed form to <u>info@kidschanceofpa.org</u>.



\*Unless indicated otherwise, the views and opinions expressed by the speakers in any presentation are solely those of the speaker and do not necessarily represent the position or opinion of the Bureau of Workers' Compensation, Office of Adjudication, Appeal Board, or Department of Labor & Industry.